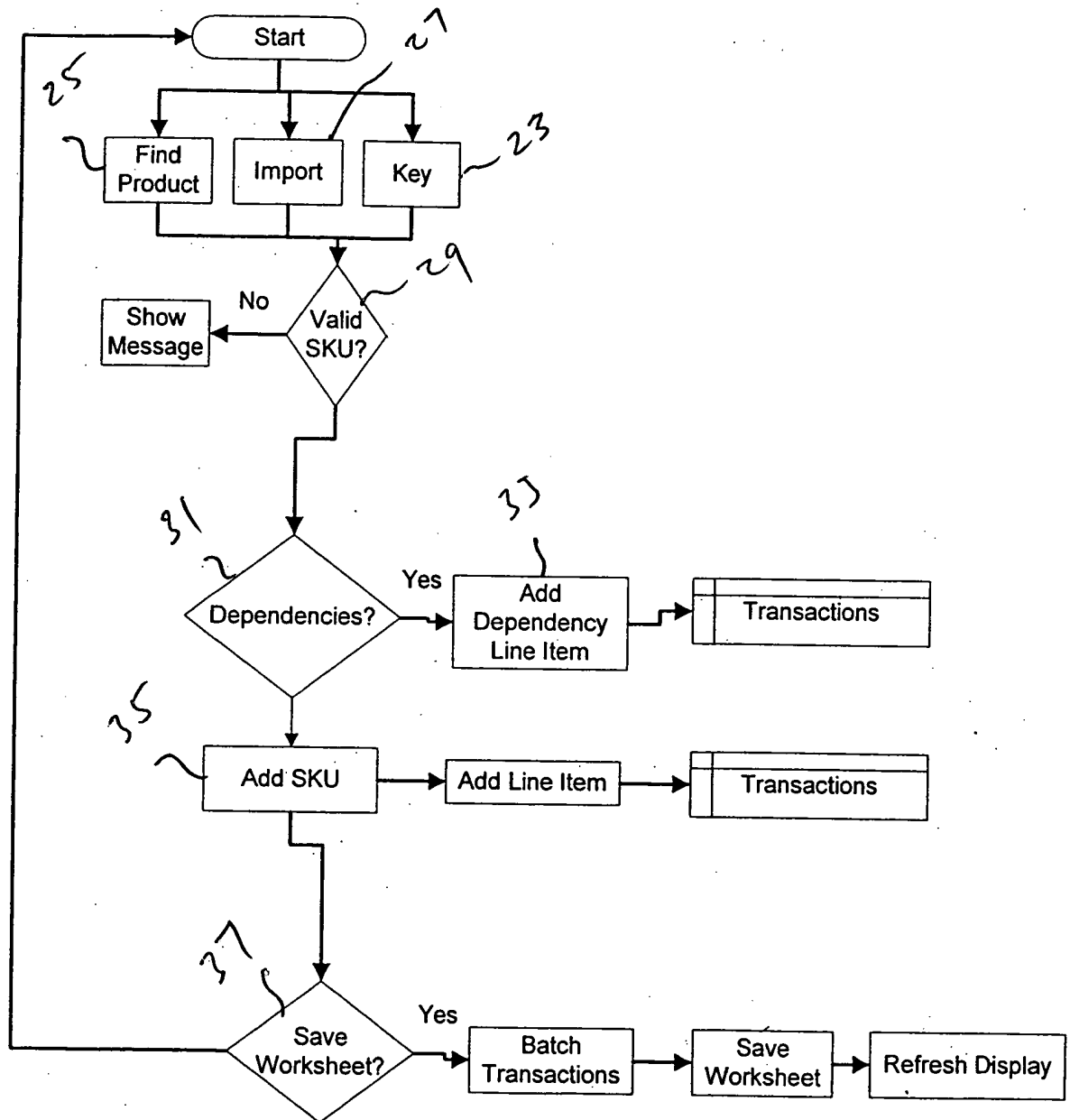


Figure 1

[illegible]

F 16. 2

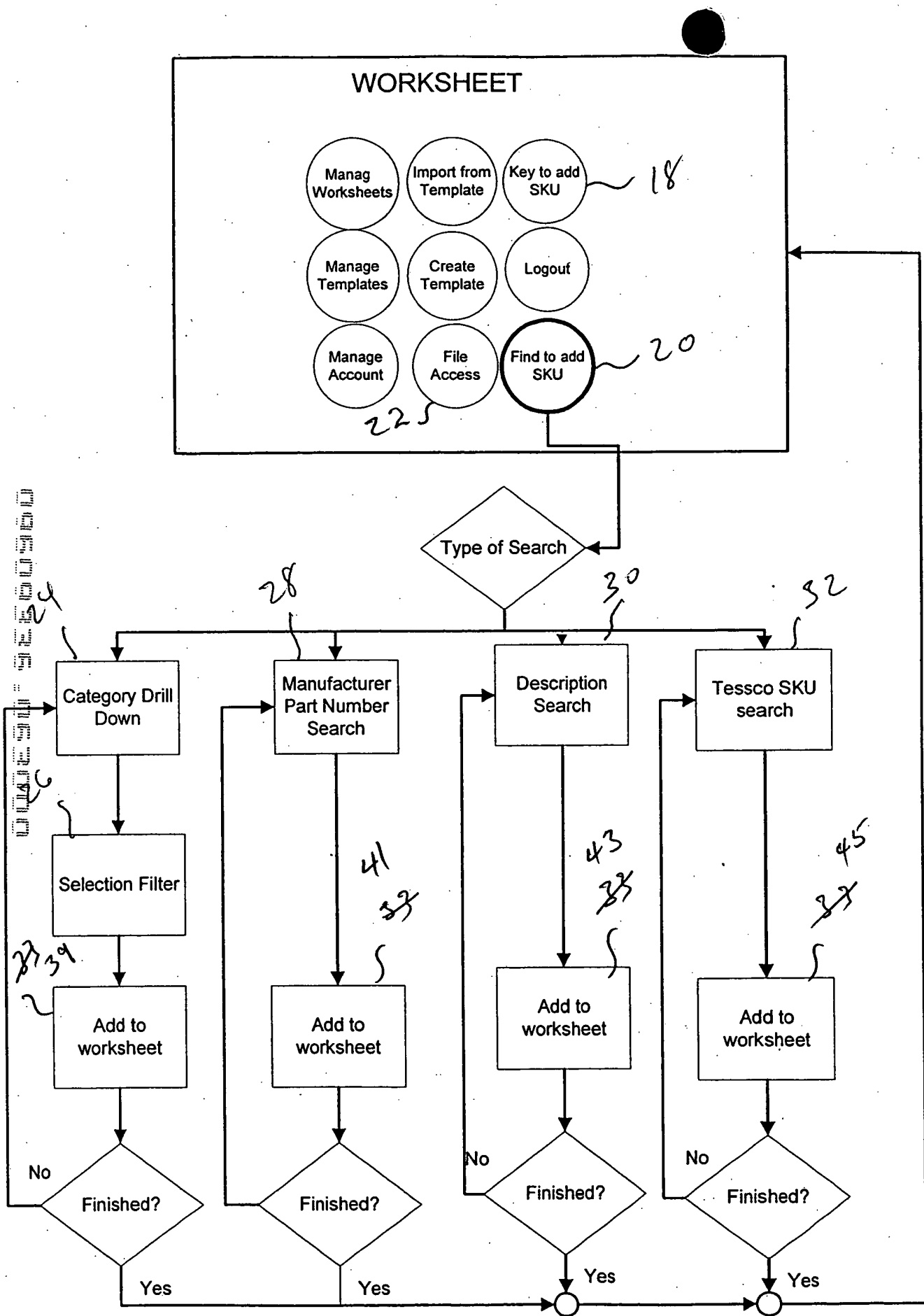


Figure 3

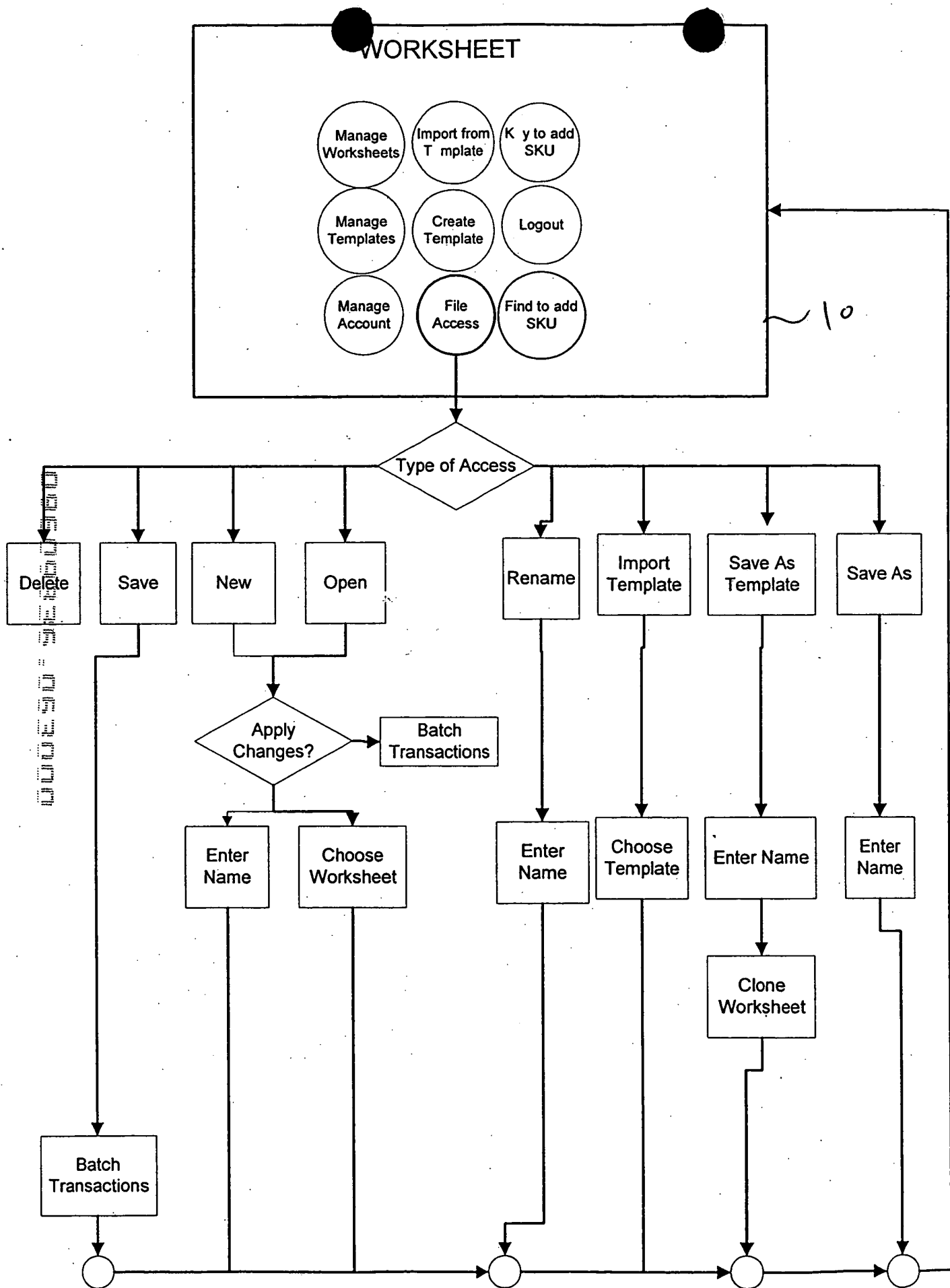


Figure 4

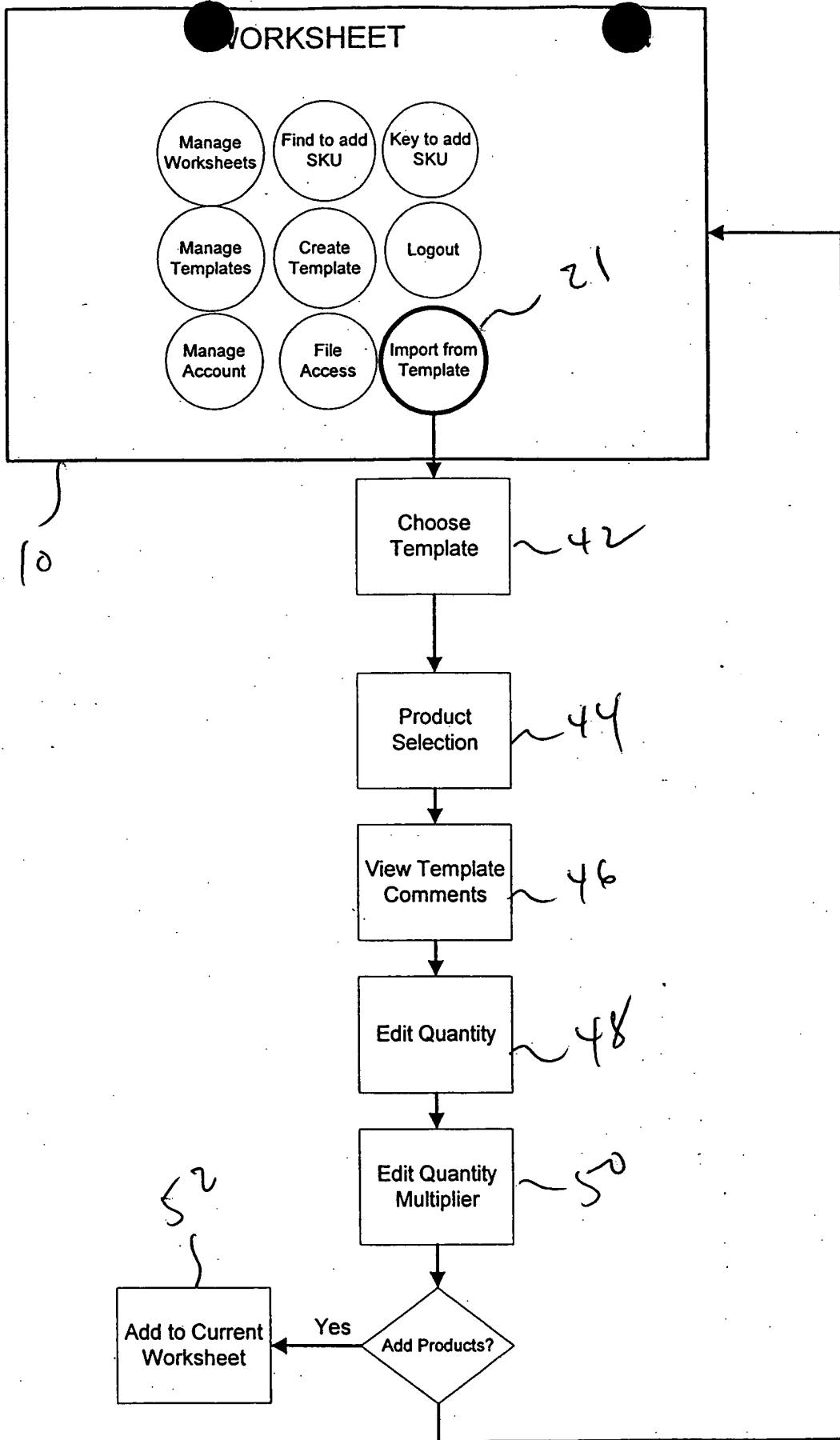


Figure 5

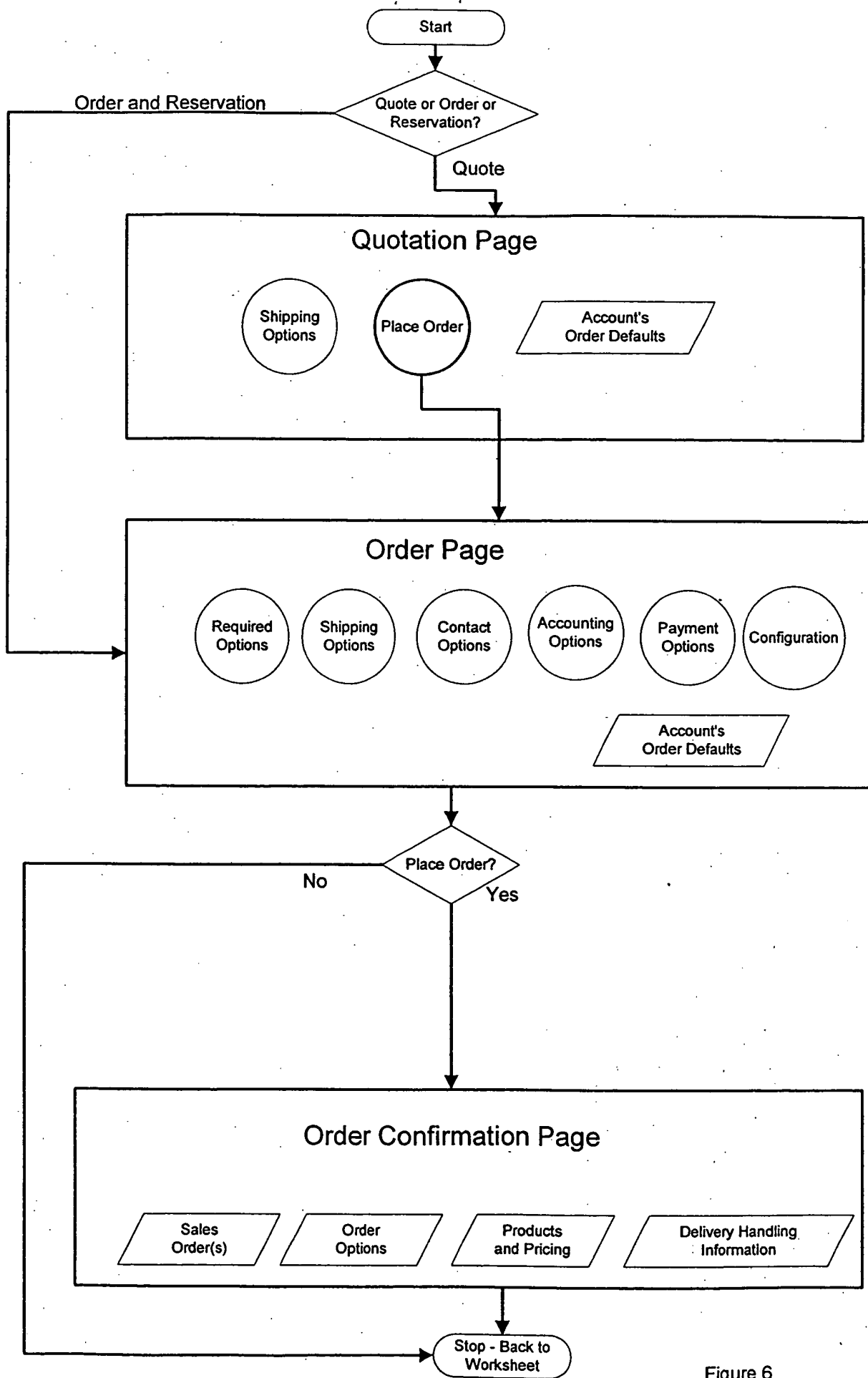
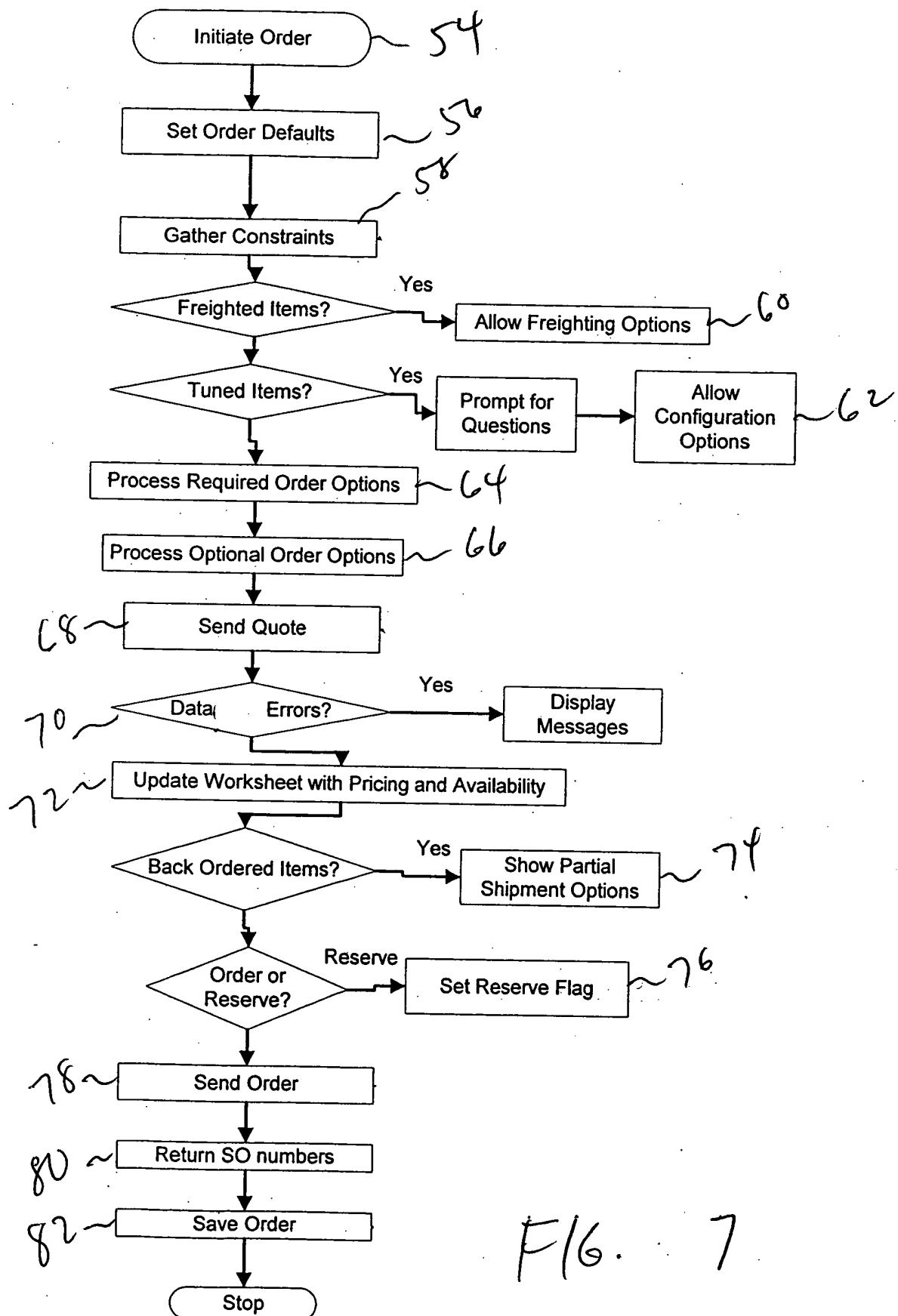


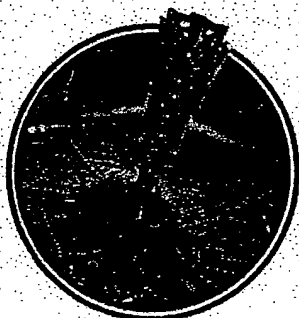
Figure 6

[illegible]

F16. 7

**Talent Search**  
**CAREERS**  
**@TESCO**

**Your Total Source® for a Wireless World**  
Everything for your wireless system. Delivered complete,  
on time, anywhere. At the lowest total cost.



- Find & Compare Products**
- Build & View Worksheets**
- Confirm Price & Availability**
- Order**
- Track Orders**
- Request a Solution**

[Price Change Notification](#) | [Using TESCO.com](#)  
[International Information](#) | [Consumer Information](#)

TESSCO.com is designed to work with the following Web browsers:  
Netscape Navigator version 4.7 or higher; Microsoft Internet Explorer version 4.x or  
 higher - [test your browser here](#)

£16.8



7/6.9

**TESSCO****Logon****I'm a New User****Sign me up!****Logon**User Name: Password: ☐ Remember Password**Logon**[Forgot your password?](#)**Welcome to TESSCO.com**

The most innovative and effective knowledge transaction and service Internet site in the wireless communications industry!

TESSCO.com's powerful, integrated search and transaction engine allows customers to:

- Find, compare and select products;
- Build complete purchasing worksheets;
- Obtain customer-specific pricing and availability;
- Reserve inventory; and
- Place and track their orders.

It is quickly becoming the medium of choice for wireless procurement.

F16. 10

TESSCO.com | About TESCO.com | Contact Us | Products | Markets | Track Order | Log On

**Relationship**

To register to use TESCO.com, you must already have a TESCO account. If you don't have a TESCO account number, click here.

Otherwise, please click "Next".




FIG. 11

TESSCO.com | About TESCO.com | Contact Us | Products | Markets | Track Order | Log On

**New Web Customer**

Enter your TESCO account number and the zip code or postal code for its billing address.

Account Number:

Zip Code/Postal Code:



 

FIG. 12

**TESSCO**

New UserName

Please specify a user name that will uniquely identify you to the Tessco Site. If the name you pick is not unique in the Tessco database, you will be prompted to choose another.

User Name:



R/G. 13

**TESSCO**

## Registration

**Account Number: 2275399**

**User Name:** user

**First Name\***

Middle Name:

**Last Name\*:**

Email\*: PIN: 

Location ID: Beverly Hills, CA (2 Elm Road)

\* denotes required fields.

BOOK REVIEW

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TESSCO.com

About TESCO.com | Contact Us | Products | Markets

Track Order | LogOn

**TESCO**

**Change Password**

New Password:

Confirm New Password:

Hint\*:

\* Enter a hint to help you remember  
your password in case you forget it.

FIG. 15

**TESSCO**

**My Worksheet**

[My Worksheet](#) | 
 [Find](#) | 
 [Order](#) | 
 [My Account](#)

**Current Worksheet: MY WORKSHEET**

**Owner: admin**

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

F/6.16

TESSCO.com | About TESSCO.com | Contact Us | Products | Markets | Track Order | Log Off

# TESSCO

## My Worksheet

My Worksheet | Find | Order | My Account

Current Worksheet: **MY WORKSHEET**

Owner: admin

New  
 Open...  
 Save  
 Save As...  
 Rename...  
 Delete  
 Import Template...  
 Save as Template...

Line No.	TESSCO Part No.	Order Qty.	Description
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

F16.17

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# TESSCO

## My Worksheet

My Worksheet | Find | Order | My Account

Current Worksheet: **MY WORKSHEET**

Owner: admin

Products by Worksheet  
 Order

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

F16.18

## My Worksheet

## My Account

Category	Tessco Part Number	Mfg. Part Number	Description
----------	--------------------	------------------	-------------



Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

P16.19





TESSCO.com

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Track Orders | Log Out

TESSCO

My Worksheet

My Worksheet

Find & Add

Order

My Account

Help

Current Worksheet: ADMIN-NEW12

Owner: admin

Products by Worksheet...

My History...

Category

Tessco Part Number...

Mfg. Part Number...

Description...

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

navy = update/add p...

http://bgbeta/ebg/neoproducts/LongDescSearch.asp - Microsoft Internet Explorer provided by Di...

Find By: Product Description

and

and

Search

Tips for Effective Searches

Tip #1: Enter one keyword per search field rather than phrases or multiple words separated by spaces or commas.

Tip #2: Do not use quotation marks, asterisks, percent signs or other "wildcard" characters when entering search criteria.

Tip #3: This description search queries TESSCO.com's product database verbatim based on the keyword criteria you enter. Begin your search by entering entire words into the search fields (example: "antenna"). If your search on a whole keyword does not meet your expectations, then try word fragments instead (example: "ant" for "antenna").

Tip #4: It is better to put one word in each box rather than two or more in a single box.

TC. 21

FIND • BUILD • CONFIRM • ORDER • TRACK • HELP • FEEDBACK

Product 15  
Market 16  
Product support  
Knowledge Level  
Contract 18  
Components



Another World Class Choice from TESCO Your Local Store



→ HOME ←

Description	TESSCO Part No.	Manufacturer Name	Mfg Part No.	Quantity/ Add To WorkSheet
PRO-FIT custom cellular phone mount for a 1995-98 Buick Riviera with center console shift only. Complete instructions included.	<u>64730</u>	Pro-Fit International	BK5195	1
PRO-FIT custom cellular phone mount for a 1992-1994 Buick Park Avenue, LeSabre and 1992-93 Oldsmobile 88/98. Complete instructions included.	<u>66181</u>	Pro-Fit International	BK5092	1
PANAUISE InDash custom cellular phone mount for 1995-96 Buick Century. Complete instructions included.	<u>12039</u>	PanaVise	75108-395	1
PANAUISE InDash				

#16. 22

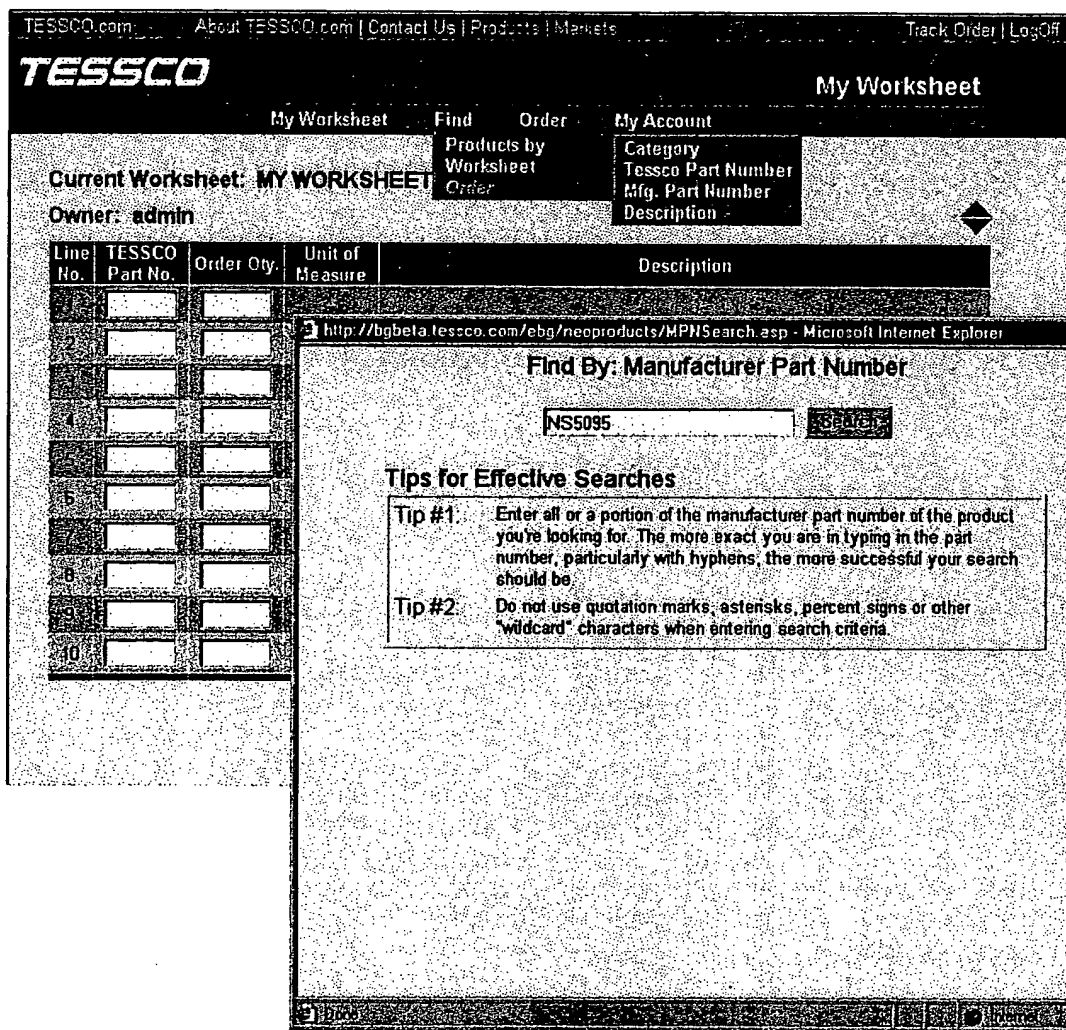


FIG. 23

**TESSCO**

**My Worksheet**

My Worksheet | Find | Order | My Account

**Current Worksheet: MY WORKSHEET**

Owner: admin

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1	5731	1	EACH	Black Bagat GSM S Mount
2	61094	4	EACH	9748 Park Avenue Mount
3	50367	1	EACH	Cellular Duplexer B-Band
4	34642	2	EACH	824-896 10dB Fiberglass
5	1053	1	EACH	Ball Nokia 5100/6100/7150
6	32077	3	EACH	DCP 650/1950 Headset JEA
7	26677	1	EACH	40 42 Strand Samit 1431
8	78890	1	EACH	Wood Pole Mount 10-22
9	82263	6	100 PACK	14 1/8 1/4 1/4 1/4 1/4 1/4
10				

F 16.24


**TESSCO**

**My Worksheet**

My Worksheet Find Order My Account

Current Worksheet: **MY WORKSHEET**

Owner: admin

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1	57315	1	TEACH	BUICK REGAL GS/LS Mount
2	61094	4	TEACH	97-98 Park Avenue Mount
3	61097	1		TESSCO Buyer's Guide Selection Display - Microsoft Internet Explorer
4	34542	2		Product Group: Mounts, Cellular and Mobile Office Product Sub Group: Vehicle Specific Phone Mounts (150 15)
5	10639	1		
6	32077	3	Manufacturer	APR 1998 International
7	32077	1	TESSCO Part Number	BK5298
8	78890	1		57305
9	82753	6		1
10				Add to Worksheet
Illustration				
Manufacturer				APR 1998 International
Narrative				Custom manufactured cellular phone mount appears like factory original equipment. Installs in 15 minutes or less.
Vehicle				97/02/98 BUICK REGAL GS/LS
Mount Location				Right of climate control
Warranty				Lifetime
Special Tool Required				
Unit of Measure				TEACH
Part Price (MSRP)				\$42.20

P16.25

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Track Order | Log Off

TESSCO
My Worksheet

My Worksheet
Find
Order
My Account

Current Worksheet:
Owner: admin

New  
Open...  
Save  
Save As...  
Rename...  
Delete  
Import Template...  
Save as Template...

Line No.	TESSCO Part No.	Order Qty	Description
1	61094	1	97.88 Park Avenue Mount
2	61094	1	97.88 Park Avenue Mount
3	94642	2	624-896 10dB Fiberglass
4	30172	1	GCP 660/1960 Headset-JBA
5	30172	1	GCP 660/1960 Headset-JBA
6	78890	1	Wood Pole Mount 10-22"
7	62453	6	100 PAK 1024 1/2 1/2 1/2 1/2 1/2 1/2
8			
9			
10			

Open Template -- Web Page Dialog

My Templates  
My Location  
My Account  
Global

BO ITEMS  
CABLES  
FREIGHTED ITEMS  
REGULAR ITEMS  
RENO  
VALUE-ADDED ITEMS

Template: REGULAR ITEMS - Microsoft Internet Explorer

Template: REGULAR ITEMS
Owner: admin

Line No.	Select	Order Qty	Surf Qty	TESSCO Part No.	Unit of Measure	Comment	Description
1	<input checked="" type="checkbox"/>	1		11767	1 EACH		11767 7.5 MHz Antenna Only
2	<input type="checkbox"/>		1	38120	1 EACH		Clo. Lighter Plug 538/918
3	<input type="checkbox"/>		1	16977	1 EACH		6. Volkswagen Passat Unit
4	<input checked="" type="checkbox"/>	5	1	34318	1 EACH		80" overhead light unit
5	<input type="checkbox"/>		1	0956	1 EACH		Remote Control PE10000TM
6	<input type="checkbox"/>		1	38823	1 EACH		30" Power Angle Drill
7	<input type="checkbox"/>		1	7314	1 EACH		4300 BT-136 Custom floor
8	<input checked="" type="checkbox"/>	8	1	41305	1 EACH		Batt. Bat FAC Redona Main
9	<input type="checkbox"/>		1	5723	1 EACH		Quad Splitter

Number of times to add the selected items? 1

F 16-26

**TESSCO**

**My Worksheet**

My Worksheet

Find

Order

My Account

Preferences

Change Password

Manage Templates...

Manage Worksheets...

Edit...

Description

**Current Worksheet: MY WORKSHEET**

Owner: admin

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

F16. 27



**TESSCO**

**My Worksheet**

My Worksheet Find Order My Account

Get Quote...  
Submit Order...

Current Worksheet: **MY WORKSHEET**

Owner: admin

Line No.	TESSCO Part No.	Order Qty.	Unit of Measure	Description
1	2615	1	EACH	Black Vinyl TSC Mount
2	51094	4	EACH	9756 Park Avenue Mount
3	51094	1	EACH	Channel Liner 115mm
4	2462	2	EACH	6248661048 Fiberglass
5	1054	1	EACH	Bar Mount 1005107160
6	2077	3	EACH	200P600/1901164521BA
7	2077	1	EACH	2077 Signal 200P1901
8	7850	1	EACH	Wood Pole Mount 1022
9	1221	6	100 PACK	111751116745100
10				

FIG. 28

# TESSCO

## Confirm Price & Availability

Shipping Options | Adv. Shipping | Place Order

Bill to					Ship To				
Main Street Beverly Hills, CA 90210					Main Street Beverly Hills, CA 90210				
Line No.	TESSCO Part Number	Order Qty.	Product Description	Unit of Measure	Weight (lbs.)	Avail. Qty.	Back Order Qty.	Unit Price (\$US)	Extended Price (\$US)
1	57305	1	Buick Regal GS/LS Mount	1 EACH	0.25	1	0	\$14.20	\$14.20
2	61094	1	97-98 Park Avenue Mount	1 EACH	1.00	1	0	\$14.20	\$14.20
3	60867	1	Cellular Duplexer B-Band	1 EACH	16.00	1	0	\$836.50	\$836.50
4	34642	2	824896 0001 Females	1 EACH	0.30	2	0	\$97.65	\$195.30
5	10639	1	Batt Nokia 5100/6100/7190	1 EACH	0.25	1	0	\$18.36	\$18.36
6	32077	3	QCT 860/1960 Headset JBA	1 EACH	0.80	3	0	\$43.44	\$130.32
7	26677	1	#8-#2 Strand Berrit Post	1 EACH	1.00	1	0	\$16.53	\$16.53
8	78890	1	Wood Pole Mount 10-22	1 EACH	97.00	0	0	\$197.75	\$197.75
9	82263	6	14-4 Ga. Lug 1/4" Hole/100	100 PACK	3.19	0	0	\$142.12	\$852.72

PRICES QUOTED ARE FOR QUOTATION ONLY

This quote was given at  
8/2/00 9:45:34 AM

Retail Value (\$US): \$0.00  
Shipping Method: Freight  
Shipping Weight: 201.99 lbs.

Product Cost (\$US): \$4,074.08  
P&DG Charge (\$US): \$179.00  
Sales Tax (\$US): \$0.00

Order Total (\$US): \$4,253.08

K16.29

**TESSCO**

**Order**

Shipping | Add Shipping | Required | Contact | Accounting | Payment

Purchase Order Number

1235551212

Bill to				Ship To					
Bill to Name				Ship to Name					
Bill to Address				Ship to Address					
Line No.	TESSCO Part Number	Order Qty.	Product Description	Unit of Measure	Weight (lbs.)	Avail. Qty.	Back Order Qty.	Unit Price (\$US)	Extended Price (\$US)
1	17305	1	0057300 0057300 0057300	EACH	0.25	1	0	\$14.20	\$14.20
2	10973	1	07300 07300 07300	EACH	0.00	1	0	\$14.20	\$14.20
3	80867	1	Cellular Explorer B Band	EACH	16.00	1	0	\$836.50	\$836.50
4	11672	1	07300 07300 07300	EACH	0.00	1	0	\$14.20	\$14.20
5	10639	1	07300 07300 07300	EACH	0.25	1	0	\$18.36	\$18.36
6	12077	1	07300 07300 07300	EACH	0.20	1	0	\$13.74	\$13.74
7	26877	1	07300 07300 07300	EACH	1.00	1	0	\$16.53	\$16.53
8	18990	1	07300 07300 07300	EACH	0.00	1	0	\$19.45	\$19.45
9	82263	6	14400 14400 14400	100 PACK	9.16	0	0	\$142.12	\$852.72

Retail Value (\$US): \$6,152.60

Product Cost (\$US): \$4,074.06

Shipping Method: Freight

P&OG Charge (\$US): \$179.00

Shipping Weight: 201.99 lbs.

Sales Tax (\$US): \$0.00

Order Total (\$US): \$4,253.08

Account Number	Order
1235551212	1235551212
Terms	Confirmation
Net 30	Net 30
Packing List Copies	Packing List Priced
1	1
Lift Gate	Inside Delivery
No	No

Order Options - Required - Microsoft Internet Explorer

PO Number: MY ORDER

Daytime Contact: Admin User

Daytime Telephone Number: 1235551212

OK to Partial Order? ☐ Yes ☐ No

OK to Partial Back Order? ☐ Yes ☐ No

OK  Cancel

FIG. 30

TESSCO.COM

FIND > BUILD > CONFIRM > ORDER > TRACK MY ACCOUNT | HELP

Products  
Markets  
Product Support  
Knowledge Tools  
Contact Us  
Corporate

> HOME <



## ORDER TRACKING

check your TESSCO order ONLINE

Another World-Class Choice from TESSCO Your Total Source®

### Order Tracking

You can track your order using your Purchase Order or TESSCO's Sales Order number if you placed your order over TESSCO.com.

If you did not place your order through TESSCO.com, you can still track your order by using TESSCO's Sales Order number.



**IMPORTANT NOTE:** If your order was not delivered complete, i.e. if at least one item was "partialed" and delivered later, the tracking will only give you information on the first shipment. Please call 1-800-508-5444 for the sales order number associated with the additional shipments."

Enter your Purchase Order for the order and click on "Track Order", or select it from the list.

Track Order Using TESSCO Sales Order Number

My Purchase Order:

K16.31

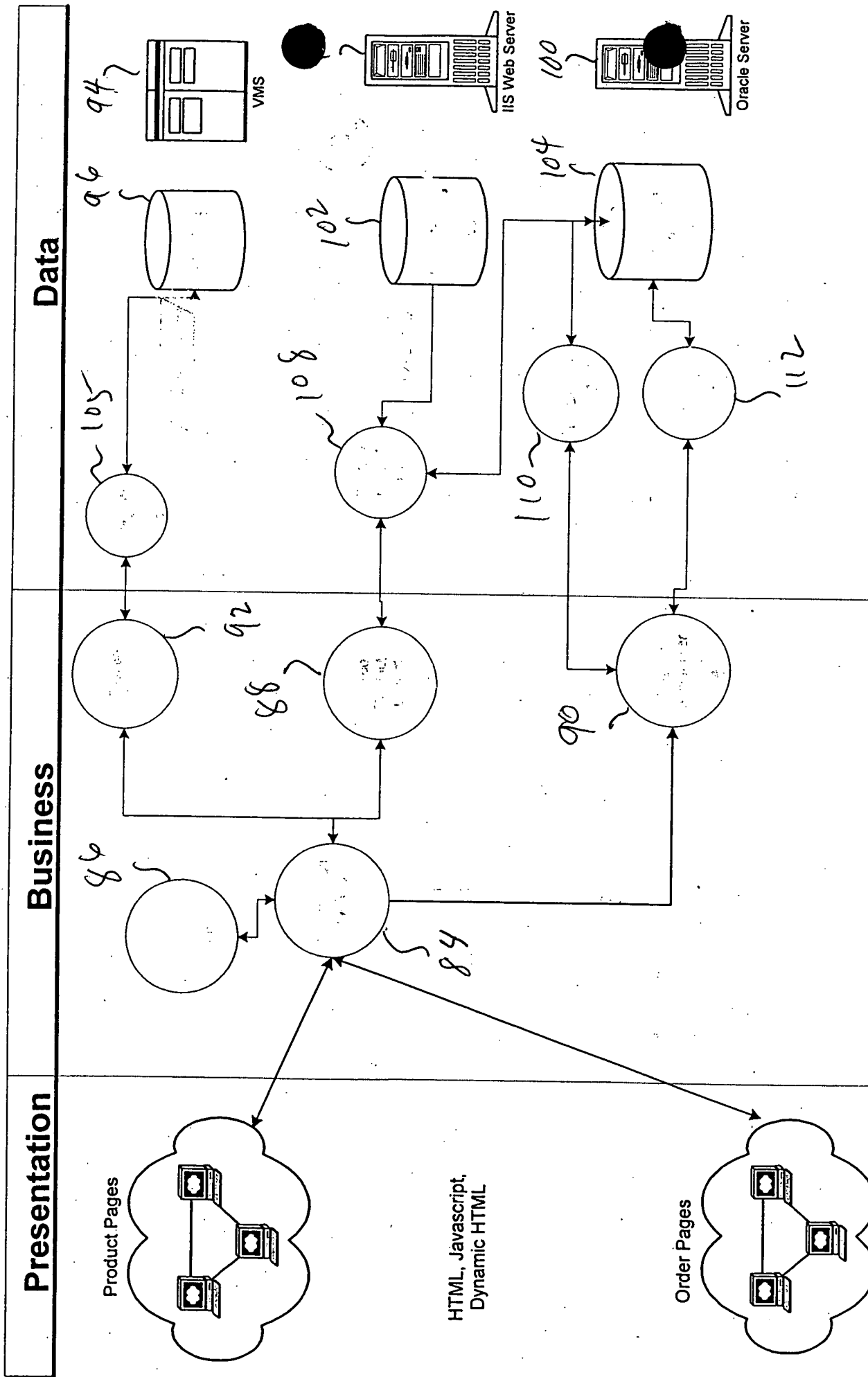


FIG. 32